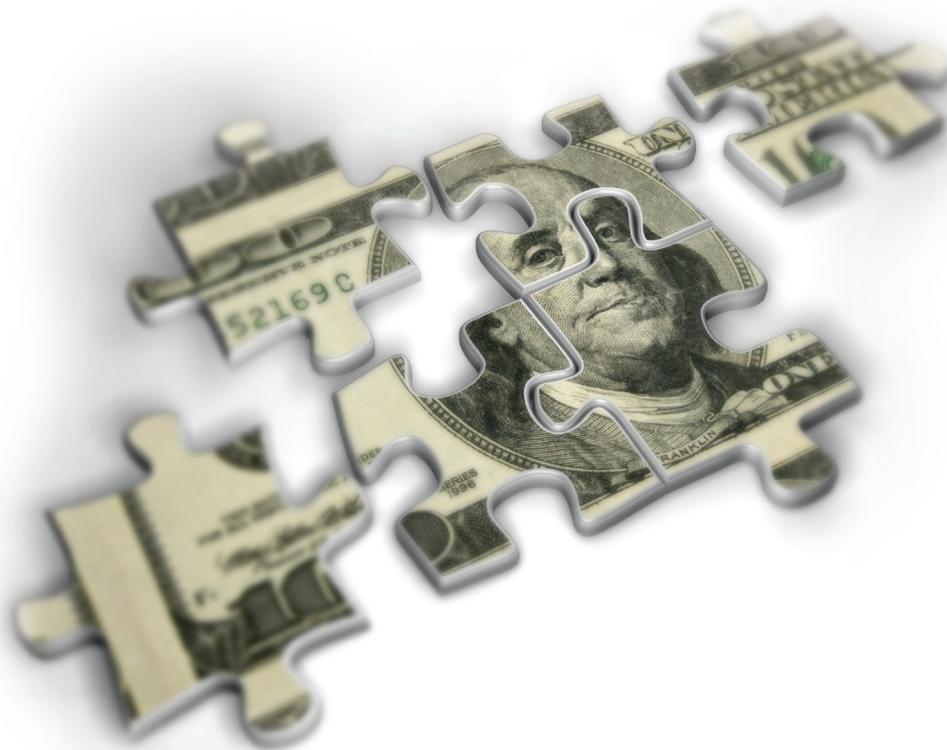


ARCINA RISK GROUP

Claims Advocacy & Case Management



Uncover. Recover. Preserve.



Protecting company assets is critical to the health of any organization. Without strict vigilance, a company may render itself exposed. Without keen oversight, insurance programs may be under-utilized or even forgotten. Without strategic focus, difficult and complicated issues can be prolonged or end up in court with significant exposure and litigation expense.

Arcina Risk Group was born from a passion to help companies skillfully uncover aged policies, facilitate maximum recovery and preserve insurance assets in order to keep our clients' core business, financial security and reputation intact. Aggressive advocacy on behalf of our clients facing complex claims and litigation case management issues ensures you are protected and receive the counsel necessary for proper recovery and remuneration.

The existing business climate has forced companies to recognize the numerous scenarios driving insurance claims as well as litigation.

- Historical mass tort insurance claims such as asbestos, toxic exposures and other environmental issues have lengthy lifecycles and are expanding beyond individuals to families and communities.
- Construction defect, product recall, sexual misconduct and pharmaceutical side effects cases are ripe for mass tort and

have increased over the past 10 years.

- The Sarbanes-Oxley Act continues to put pressure on Directors and Officers to protect their companies' assets, adopt a proactive approach to settlements and avoid exposure to litigation.
- Mergers & acquisitions activity requires better due diligence in the investigation of legacy liabilities as well as insurance coverage available to meet potential exposures.
- Antiquated systems to archive and maintain old insurance policies thwart the ability to efficiently research and recover monies for claims payments.

Arcina Risk Group's professional relationships, complex claims and litigation support expertise together with technology innovations provide clients with unwavering advocacy and value-based solutions to preserve and recover assets. Our experts have been instrumental in recovering millions of dollars for clients and delivering favorable results in large complex litigation.



Unparalleled Expertise in the Insurance & Legal Industries

Arcina Risk Group offers a convergence of top insurance and legal talent who together possess more than 150 years of global capabilities. This experience hails from well-known insurance companies, third party claims administrators, insurance brokerages and law firms. Long standing insurance market relationships and keen insight into legal processes result in thorough and aggressive claims and case management that generally avoid protracted litigation and trial.

Our breadth and depth of expertise can compliment existing legal and insurance brokerage relationships or can function as an extension of your risk management department. We are nimble, focused and deliver results. Advocating for your bottom line is a cornerstone of our core values.

Arcina Client Advantage

- **Foremost industry experts on your team**
- **Insurance market clout to maximize results**
- **Value driven programs**
- **Efficient delivery**
- **Strategic solutions**

Services to Uncover, Recover & Preserve Assets

Arcina Risk Group provides the advantage of delivering tactical, flexible, yet comprehensive and integrated services and solutions to manage all matters of complex liability claims and case management to the Fortune 1000 companies, legal and accounting firms, non-profits and municipalities.

Claims Advocacy & Administration

Arcina Risk Group has the ability and risk management information technologies to successfully track and administer mass tort claims, manage voluminous claimant and financial data, project exposures, negotiate disputes and effectively monitor reimbursement from insurers. Our oversight of claims with multiple transactions ensures vigilance at every level. This includes:

- processing of defense costs and indemnity payments;
- integration with accounts payable systems;
- insurer billings;
- claims data collection, and;
- policy maintenance.

Insurance Asset Review, Recovery & Preservation

In order to obtain a clear overview of corporate insurance programs, a thorough audit of company and corresponding subsidiary insurance policies is conducted to address exposure identification, loss quantification and coverage analysis to determine their viability. This assessment aids in the development of a claims management strategy.

By building upon the analytical results and deploying a team of experienced legal and claims professionals with intimate knowledge of global insurance markets and access to key decision makers, we are able to secure insurance recoveries that can help cover defense, settlement and judgment costs.

Electronic Policy Libraries

To comprehend the settlement potential of a complex claim and agreements for post-claims processing, we have devised allocation methodologies to maximize insurance recoveries. The *Worldwide Insurance Navigator*[™] (WIN) can organize and manage volumes of claim details including:

- defense costs;
- indemnity payments;
- insurer billings;
- accounts payable systems integration, and;
- aggregate limits erosion.

The WIN system is customizable and affords easy access to detailed information about the terms and conditions of insurance policies and other supporting documents. A dedicated internet connection provides you with 24/7, global access to historical and current policy information.

Features of WIN include:

- the capacity to securely store and classify a company's complete inventory of insurance coverage in a text searchable format;
- the ability to quickly identify issues pertaining to geographical and jurisdictional exposures;
- corporate profiling;
- data analysis including the ability to evaluate and present issues such as insurance insolvencies, terms and conditions through graphing;
- insolvent and solvent London scheme carrier reports; and,
- internal access to information worldwide in real time.

Data Management & Virtual Repository

A centralized database where claims information can be stored and efficiently accessed is critical to cost containment and recovery maximization especially with mass tort and complex claims. We can design and maintain these databases or will partner with corporate IT departments in a training and support role with existing data management mechanisms. The result is a development of key objectives for data management and its effect on the collection and storage of information, centralized storage and organization of records and a system whereby the client and legal counsel can access the technology simultaneously.

Historic Insurance Archaeology & Solvency Services

Mass tort and complex liability claims may involve events or injuries that occurred many years ago. These liabilities may be covered under old insurance policies which may provide broader coverage than current policies. Unfortunately, many companies cannot produce evidence of this coverage. The collection and organization of historical insurance assets may facilitate the transference of some of the risk to the global insurance markets. Our extensive insurance contacts and access to broker archives throughout the United States and London enable us to locate insurance assets that can feasibly provide millions of dollars in coverage. Our ability to reconstruct multi-layered corporate insurance history and graph the coverage to reveal aggregate terms and limits will provide ready access to historical data.

Evaluating the solvency aspects of historical insurance and charting the results is a critical component to a business recovery solution. Periodic updates and monitoring of the insurance companies that are in run-off or moving towards liquidation will ensure claims recovery efforts against an insolvent insurer, scheme of arrangement or a state's insurance commissioner are effective.

Financial Management for Mass Tort & Complex Liabilities

The long-tail exposure and high visibility of mass tort and complex liability claims can impact a company's financial outlook as well as its reputation. We have the clout and expertise to negotiate directly with insurance carriers, track and defend claims and develop strategic recovery solutions. A thorough analysis and projections of past and future liabilities will be an instrumental part of any financial reporting or public filing requirements.

Case Management Practice

Full service litigation support covers all aspects of case management from reprographics to trial support including:

- imaging;
- coding;
- e-discovery;
- web hosting;
- virtual repository.



For more information, call your
Arcina Risk Group representative
or email questions@arcinarisk.com.



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Corporate Headquarters
811 Wilshire Blvd., Suite 1703
Los Angeles, CA 90017
213.234.9575
213.833.0047 fax
www.arcinarisk.com

LOS ANGELES ■ NEWPORT BEACH ■ SAN FRANCISCO ■ SEATTLE ■ CHICAGO ■ NEW YORK